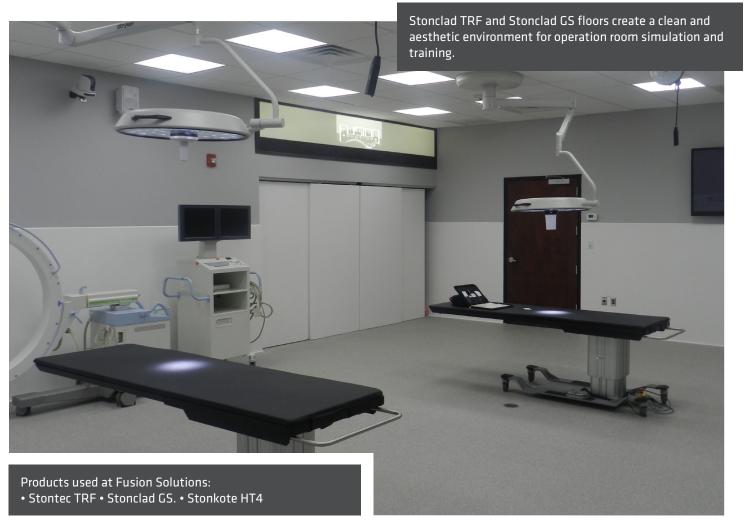
## **STONHARD**

# Floor Solutions

### Stonhard Floors Impress Visitors to One-of-a-Kind Bio-Skills Lab



Fusion Solutions, a Bio Skills learning center located in Hicksville New York, prides itself on offering the most advanced technologies in spine surgery training. This facility, the only one of its kind in the New York City and Long Island area, is approved for training with cadavers. The state-of-theart facility with computerized, warehousing and GPS-tracking vehicles delivers "Gold Standard" surgical products on demand directly to hospitals and surgeons through the most experienced sales force in the industry.

#### Bio Skills Lab Seeks a New Flooring Solution

When Fusion Solutions purchased its facility, they knew that their space had to be revitalized entirely. "The floor is the first thing they see, and it sets the tone for the quality of our work and our professionals," explained Vincent Guarino, President of Fusion Solutions. The structure they had purchased, an old HVAC fabricator, had a concrete floor with cracks and divots that was not suitable for an FDA-approved spinal surgery product distributions and Bio Skills lab. Vincent added, "Our

lab is one of a kind, and we needed a floor covering that was both seamless and attractive."

"Our goal was to have a durable and attractive floors that our customers [healthcare professionals] would say 'this is better than my operating room'... and they always do!"

- Vincent Guarino, President, Fusion Solutions

Additionally, because of Fusion Solutions' unique distribution model, their Bio Skills lab and warehouse is also used for VIP tours for various hospital employees and healthcare professionals. Factored into the criteria for renovation were the need to maintain a clean environment, that would be both durable and appealing for touring visitors and students.

#### The Stonhard Difference

Stonhard is the unprecedented world leader in manufacturing and installing high-performance polymer floor, wall and lining systems. Stonhard maintains 300 Territory Managers and 175 application crews worldwide who will work with you on design specification, project management, final walk through and service after the sale. Stonhard's single-source warranty covers both products and installation.



Stonhard top-of-the-line flooring solutions for a one-of-a-kind facility.



#### A Seamless Solution

Fusion Solutions' search for a flooring company led them to Stonhard. Because of Stonhard's unprecedented reputation in the healthcare industry, Stonhard products were solely specified by the construction management team for the project. Stonhard's Stontec TRF was installed in the Bio Skills laboratory due to its exceptional wear- and stain-resistant properties. For the warehouse, autoclave and preparation areas, Stonclad GS and Stonkote HT4 were chosen and installed in order to keep these high-impact and high-traffic environments running smoothly and efficiently.

With the help of Stonhard seamless flooring, Fusion Solutions was able to turn its dilapidated building into a hygienic and inviting world-class facility. "Our goal was to have a durable and attractive floor that our customers [healthcare professionals] would say 'this is better than my operating room'...and they always do!" says Vincent Guarino, President, Fusion Solutions.





